

Sweden's X5 Enlists HFA's Slingshot for US Licensing Needs

New York, November 5, 2013: HFA, the music industry's go-to source for rights management services, has entered into an agreement with Stockholm-based digital music pioneer X5 Music Group for licensing and royalty administration services in the U.S.

X5, established in 2003, specializes in the digital download market and has released more than 400,000 tracks and 11,000 digital albums customized for the digital marketplace. The products are marketed globally and are available on iTunes, Amazon, Google and Spotify, among others.

X5 is transitioning its U.S rights management responsibilities to HFA and will rely upon Slingshot, HFA's right management service, for all of its U.S licensing needs, as well as for database management, royalty processing and publisher payments.

"Slingshot was built with flexibility in mind which is key in today's global marketplace," said Michael Simon, President & CEO of HFA. "We are looking forward to supporting X5 as it expands its international reach."

HFA's deeply established relationships with the music publishing community, flexible, state-of-the art technology and comprehensive rights database uniquely positions it to provide these services to X5. Tapping into Slingshot to facilitate U.S. licensing allows X5 to focus on creating compelling products for worldwide music consumers.

"At X5 we feel it is very important that songwriters and publishers are properly compensated, which is why we take responsibility for this in our compilation deals with our content partners," said Scott Ambrose Reilly, North American CEO of X5. "Having HFA manage this very important aspect of our business allows us to focus on our core business of creating digitally optimized products to give new life to underserved catalogs and know that the creators of these great songs are getting paid."

About HFA

HFA is the nation's leading provider of rights management, licensing and royalty services for the music industry. With over 46,000 music publishing clients, HFA issues the largest number of licenses for the use of music in both physical and digital distribution formats. Slingshot, HFA's rights management service offering, includes a suite of information management and technology solutions designed to simplify and facilitate the administration of intellectual property rights. HFA also serves the D.I.Y. market with Songfile®, the company's fast and easy online licensing tool. As a technology innovator, HFA is leading the industry in establishing global data standards and is a founding member of the Digital Data Exchange (DDEX). Additionally, for the past five years HFA has been recognized by *InformationWeek* on its Top 500 Relentless Innovators list. For more information about HFA visit harryfox.com and hfaslingshot.com.







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Contact:

Dalita Keumurian, Director of Marketing & Communications (212) 922 3297 hfapress@harryfox.com