



**FOR IMMEDIATE RELEASE**

### **HFA Administers Publishing for Spotify's Highly-Anticipated U.S. Launch**

New York, July 18, 2011: The Harry Fox Agency, Inc. (HFA), the nation's leading provider of rights management, licensing, and royalty services for the music industry, announced today that it has entered into a publishing licensing, administration and management agreement with Spotify, the award-winning music service that has taken Europe by storm. HFA will clear mechanical publishing rights for Spotify, licensing certain rights in millions of musical works from thousands of publishers.

Under the agreement, Spotify will utilize HFA's end-to-end publishing licensing, reporting, and royalty services to support their launch in the U.S. By collaborating with HFA, Spotify joins the ranks of many major and independent labels, digital music distributors, and music services that rely on HFA for their mechanical publishing licensing and administration needs. HFA has more than 46,000 affiliated publishers – the only music company in the U.S. to boast such deep reaching relationships. Coupled with innovative state-of-the-art technology and the industry's most comprehensive database, HFA is uniquely qualified to provide these services to Spotify.

Gary Churgin, President & CEO of HFA, commented, "HFA has the technology and operational backbone to supply Spotify with an all-encompassing mechanical publishing licensing, administration and management solution to help bring the service to millions of new customers."

"The HFA team is proud to be supporting Spotify's celebrated music service, which is enriching the mix of consumer options and expanding opportunities for rights holders," added Michael Simon, HFA's Senior Vice President Business Affairs, General Counsel and Chief Strategic Officer. "We are thrilled that Spotify has chosen HFA to be its preferred mechanical publishing licensing and administration partner."

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#### **About HFA**

HFA is the nation's leading provider of rights management, licensing and royalty services for the music industry. With over 46,000 music publishing clients, HFA issues the largest number of licenses for the use of music in both physical and digital distribution formats. HFA also serves

the D.I.Y. market with Songfile®, the company's fast and easy online licensing tool. HFA's service offering includes a suite of outsourced technology solutions designed to facilitate the administration of intellectual property rights. As a technology innovator, HFA is leading the industry in establishing global data standards and is a founding member and Board member of the Digital Data Exchange (DDEX). Additionally, HFA was recognized by *InformationWeek* on its 2010 Top 500 Relentless Innovators list, where the company ranked 121. For more information about HFA visit our website at [harryfox.com](http://harryfox.com).



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